

आईटीआई लिमिटेड की गृह पत्रिका

A House Journal of ITI Limited

# DOORVANI

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## ITI LIMITED

(A Government of India Undertaking)



*International Women's Day Celebrations at ITI Limited*

**Total Solutions for Global Communications**

## ITI Limited Announces Turnover for the Year 2017-18

ITI Limited, country's first Telecom manufacturing company announced the turnover for the year 2017-18.

Company's total turnover for the period ended March 31, 2018 was Rs. 1703 Crore as compared to Rs. 1611 Crore for the previous period ended March 31, 2017. ITI has made a net profit of Rs. 27 Crore without grants, as per the approved audited financial results for third quarter after a long gap of 16 years.

Highlighting the company's achievement for the year 2017-18, Shri S. Gopu, CMD, ITI Limited said, "It is a phenomenal feat in the history of ITI. After sick for 16 years, ITI has been able to turnaround from the loss incurring company to a profit making. This has been made possible by timely decision, prudent financial measures and proactive business initiatives. Also enhancing the manufacturing in line with 'Make in India' programme of Government of India and diversification into emerging areas of business like IoT, Smart City etc., have given new prospects of revenue. By nurturing a forward looking and positive attitude across all the sections of employees, the company has become more vibrant than ever. In the last financial year 2017-18, company has achieved many milestones.

With the revival package support from Government of India, renewed electronics manufacturing infrastructure, diversification into IoT, Smart City and rejuvenated manpower, the turnover of the company has improved.

### Key Highlights of the year

- ITI is the lowest bidder in MahaNet (Maharashtra BharatNet Phase II tender) value about Rs. 4000 Crore.
- ITI has been the lowest bidder in the prestigious ASCON phase IV tender worth Rs. 8000 Crore.
- ITI has bagged an order worth Rs. 800 Crore for the supply of Smart Energy Meters from Energy Efficiency Services Limited (EESL).
- ITI is lowest bidder in 3 tenders of BSNL requirement amounting to Rs. 400 Crore.
- ITI was part of the BharatNet Phase I connecting over One Lakh Gram Panchayats across the country and has successfully implemented this in 40,000 Gram Panchayats which has received an appreciation from Hon'ble Union Minister of Communications for its significant contribution as an equipment supplier
- ITI is committed to the Government of India initiatives like Make in India, Digital India, Swatch Bharat, Skill India and Smart City.
- ITI's order book stands at Rs. 2098 Crore.
- ITI Naini unit has emerged as the 'Solar Unit' of ITI, which is planning to set up 500 KWP capacity of solar energy generation for captive use. Also the unit would implement 10 MWp project in association with M/s. CER and M/s. Tata Power Trading Company Limited (TPTCL), as part of Solar Energy Corporation of India (SECI) project under Ministry of New and Renewable Energy (MNRE).



## Shri Chittaranjan Pradhan takes charge as Director (Finance)

Shri Chittaranjan Pradhan has joined the Board of Directors of the company and has taken over the additional charge of Director (Finance) of ITI Limited on March 23, 2018 at corporate office. Shri Pradhan is a 1995 batch Senior Administrative Grade (SAG) officer of Indian P&T Accounts and Finance of Government of India, and also the Controller of Communications Accounts (CCA), Tamil Nadu. With over 22 years of experience in managing the Finance, Accounts and Internal Audit of various organizations like Department of Posts, Department of Telecom and BSNL, he has played active and important roles in the massive IT modernization Project of Department of Post (DoP) like Business Process Reengineering (BPR), development of Enterprise Resource Planning (ERP), User Acceptance Testing (UAT) and their



implementation. He has been instrumental in the execution of Core Banking Solution (CBS), Core Insurance Solution (McMish) and Core System Integrator (CSI) on SAP in DoP and monitored the development and implementation of the Rural ICT (RICT) solution. He has spearheaded designing and development of e-Money Order software in DoP and implementation of universal, primary, secondary and tertiary level bank reconciliation in the Department of Posts including seamless Inter-Governmental adjustments of receipts and payments of the department. He holds a Postgraduate Degree in Science and also a Master of Philosophy degree with specialization in Project Finance.

## Cabinet Committee on Economic Affairs allows ITI Limited to bring a Further Public Offer for fresh equity shares in the domestic market

The Cabinet has allowed M/s ITI Limited to bring a Further Public Offer (FPO) for fresh equity shares to achieve 25% Minimum Public Shareholding requirement of Securities and Exchange Board of India (SEBI), raise and improve its working capital for new projects and to reduce its debt obligations.

The Cabinet Committee on Economic Affairs chaired by the Prime Minister has given its approval for the following proposal of Department of Telecommunications on March 21, 2018 to allow ITI Limited to:

- Offer 18 Crore fresh equity shares to General Public through a prospectus based Further Public Offer (FPO) in the domestic market as per SEBI Rules and Regulations to raise working capital for new projects, reduce its debt obligations and to meet SEBI's requirement of minimum 25 % public shareholding.
- Keep a reservation of up to 5% of the offer over and above the fresh shares being offered in FPO for allotment to employees of ITI in accordance with DPE guidelines and ICDR Regulation 42.
- Offer discount of up to 5% to retail investors as well as employees in accordance with ICDR Regulation 29.
- Select and appoint Advisor(s) to advise the company and assist in the proposed transactions.
- Appoint Merchant Bankers for book building process and follow the procedures as per SEBI rules and regulations in consultation with Merchant Bankers.



## Shri S. Gopu, CMD, ITI Limited launches New Corporate Video of ITI



The New Corporate Video of the company was launched by Shri S. Gopu, CMD, ITI Limited in the presence of Shri K Alagesan, Director (Production and Marketing), Shri Chittaranjan Pradhan, Director (Finance), Shri Y Muralidhar, AGM-BG & R&D, Unit Head, Shri A K Bajoria, AGM-NSU, Corporate Functional Heads and senior officers at Corporate Office on March 28, 2018.

The Corporate Video launch was also witnessed by Unit/Plant Heads, Corporate Functional Heads, HR Heads and senior officers of ITI Limited through Video Conferencing. The video highlights and showcases company's past history, products, future prospects and plans, services to customers, vendors and employees, and the latest contributions and developments to the telecommunication industry. The Video is also available on company's website [www.italtd-india.com](http://www.italtd-india.com), Facebook page, YouTube and Twitter. Till now the video has crossed over 12000 views on YouTube crossing way behind the views of leading PSU's Corporate Videos launched in 2017-18.

## Shri R M Agarwal appointed as Director (Marketing) of ITI Limited

**Shri Rakesh Mohan Agarwal** has been appointed as Director (Marketing) of ITI Limited and assumed the charge on April 27, 2018. He is an Indian Telecommunication Services officer of the 1986 batch. He holds a Postgraduate Degree in Electronics & Communication and MBA degree with Finance specialization. He has a rich experience of more than 30 years in policy formulation, standardization planning, operation & maintenance of telecom networks in different organizations of Department of Telecommunication. As DDG-SU in DoT HQ since August 2015, he was primarily responsible for affairs of the PSUs of DoT viz. ITI, TCIL, HPCL and residual works of Tata Communications Limited (formerly VSNL) and HTL.

Earlier to this, Shri R M Agarwal had joined the Board of Directors of ITI Limited on June 8, 2016 as Government Nominee Director. His main contribution was to turn around ITI during this period. He was also responsible for synergy among all organizations of DoT.



Prior to working as DDG(SU) he worked as DDG(NT), DoT and was involved in policy formulation for adoption and implementation of new technologies viz. IPv6, M2M and Cloud computing by Indian Telecom & IT industry. He brought out the 'National IPv6 Deployment Roadmap v2' in March, 2013 and Compendium on IPv6 Based Solutions/ Architecture/ Case Studies for time bound IPv6 implementation by all stakeholders in the country. He was the member-convenor of a Committee setup by the Government to bring out recommendations for implementation of Net Neutrality in India in 2015. He also conceptualized and formulated the 'National Telecom M2M Roadmap' which was released by Hon'ble MoC & IT in May, 2015.

Shri R M Agarwal has also contributed extensively in national and international forums like ITU-T, APNIC, ICANN, IPv6 Forum etc. by delivering a number of talks and papers on various important topics. He has also contributed as editor in ITU (T) in the recommendations related to IPTV services in 2009.



## Shri Chittaranjan Pradhan, Director (Finance) Visits ITI Bangalore Plant

Shri Chittaranjan Pradhan, Director (Finance) visited Bangalore Plant on March 23, 2018. Shri Pradhan was welcomed by Shri Y Muralidhar, Unit Head, AGM-BG & R&D and senior officers. During his visit, a presentation of products and ongoing projects of ITI Bangalore Plant was made by Smt Vanasundari, AGM (BD&M). Shri Pradhan was taken around the facilities of the plant by senior officers.



## ITI Limited Observes National Safety Day



ITI Limited observed National Safety Day on March 4, 2018 across its Units/Plants with National Safety Council Theme "Reinforce positive behavior at the workplace to achieve safety and health goals." National Safety Week was observed from March 4 to 10, 2018 as a national campaign to promote and spread awareness of safety and reduction in accidents, health and environmental activities. Posters and banners depicting the theme were displayed in the factory premises.

At ITI Mankapur Plant, safety message of Shri Rajiv Seth, GM-MKP, Unit Head was circulated to all the employees by e-mail.

Shri Rajiv Seth felicitated the winners of essay and slogan writing competitions. On the basis of Plant Safety Index for Good House Keeping, Mobile Product Department was awarded the Shuraksha Chal Vijanti-2017 Award, Metal Parts/C.N.C department won trophy and SMD Hall was declared Runner-up. In the non production area Hospital and Employees Development Centre won the first and second prize respectively.

At ITI Palakkad Plant, National Safety Week was observed from March 4 to 10, 2018. To create awareness of safety among the employees, safety badges were issued to them and banners depicting the safety theme were displayed at the plant premises. Various competitions on safety like quiz, slogan writing, poster making and drawing were organized for the employees.

## ITI Palakkad Plant Confers “Outstanding Safety Performance Award” in Industrial Safety



“Outstanding Safety Performance Award 2018” was conferred on ITI Palakkad Plant by National Safety Council, Kerala Chapter. Palakkad Plant has won the award in industrial safety for achieving the lowest frequency rate of accidents in large size engineering industries. Shri J Premchand, GM-PKD, Unit Head along with Shri K Sasidharan, AGM (PCS) & Chairman of Safety Committee, Shri P V Baby, Safety Officer, Shri T Ja-afar, Environmental Officer and safety committee members received the award from Justice J B Koshy, Former Chairman, Kerala State Human Rights Commission during the National Safety Day celebrations at National Safety Council, Cochin, Kerala on March 4, 2018.

## Training Programme on Industrial Safety at ITI Bangalore Plant



A one-day training programme on Industrial Safety was organized to provide efficient skills related to industrial safety and regulatory compliance to employees at IoT Training Center, ITI Limited, Bangalore Plant on March 26, 2018 by Safety Department. The programme was inaugurated by Shri Y Muralidhar, AGM-BG & R&D, Unit Head in the presence of senior officers and employees. Chief Guest Shri S A Narasimha Murthy, Assistant Director of Factories and Boilers and faculty members from the Directorate imparted training to the employees. During the training sessions various topics

affecting safety of personnel and equipment were covered namely General, Occupational & Health, Process & Production, Workplace, Fire and Environmental Safety.

## Shri S. Gopu, CMD, ITI Limited launches Online Performance Appraisal Report (PAR)

Shri S. Gopu, CMD, ITI Limited launched the Online Performance Appraisal Report (PAR) in the presence of Shri K Alagesan, Director (Production and Marketing), Shri Chittaranjan Pradhan, Director (Finance), Shri Y Muralidhar, AGM-BG & R&D, Unit Head, Shri A K Bajoria, AGM-NSU, Corporate Functional Heads, Senior Officers at Corporate Office on March 28, 2018. The online filling of Annual Performance Appraisal Report (PAR) will bring transparency, avoid loss of such reports during transition, ensure better monitoring, paperless, time & cost saving, and allows ease of access to data and speed up the process of timely completion of performance appraisals.





## ITI Limited Celebrates International Women's Day 2018



ITI Limited celebrated International Women's Day with the UN theme "Time is Now: Rural and Urban Activists Transforming Women's Lives" across its Units/Plants and Regional Offices on March 8, 2018. The programme was inaugurated by Shri Y Muralidhar, AGM-BG & R&D, Unit Head in the presence of Smt Silvi Jaganath, AGM-GSM, NGN & IT, Ms Vijaya Rao, Senior Director, Singapore Health Services (SingHealth), Singapore and Women employees at R&D Conference Hall, ITI Limited, Bangalore Plant. Speaking on the occasion, Shri Muralidhar commended the contributions of women employees in the development of ITI Limited. Chief Guest, Ms Vijaya Rao delivered a

key note address on the theme and urged women to be bold and pledge for progress at all levels. Women employees from Bangalore Plant, R&D, Corporate Office and NS Unit participated in the programme. As a part of the celebrations, various competitions were organized for the women employees like quiz, questionnaire, poster making etc.

Women's Day valedictory function was organized on April 27, 2018 at Officer's Canteen, ITI Limited, Bangalore Plant. Shri S. Gopu, CMD, ITI Limited presided over the function in the presence of Shri K Alagesan Director (Production), Shri Y Muralidhar, AGM-BG & R&D, Unit Head, Chief Guest Smt Renuka Gopu, Smt Silvi Jaganath, AGM (GSM, NGN & IT), Shri A K Bajoria, AGM-NS and Dr. Padma Alagesan.

Speaking on the occasion, Shri S. Gopu, said, "ITI has created some remarkable histories in the past one year. The long wait for ASCON order of worth Rs. 7000 Crore has come to an end reflecting continuous growth, success and untiring efforts of ITI team. We have now come out of the RED zone and marching towards Green with an objective of continuous strengthening of performance year by year. For the first time in the history of ITI Limited, a day out



picnic was organized for all women employees with an opportunity to strengthen team spirit. Such refreshing outing has a great effect on employee engagement, as they will feel nurtured and belong to the organization.

Shri Gopu also appreciated the women power of ITI Limited for balancing their personal and professional life with 100% commitment towards work". Winners of competitions were felicitated by Shri S. Gopu, CMD, Shri K Alagesan, Director (Production & HR), Shri A K Bajoria, AGM-NS, Dr. Padma Alagesan and Smt Renuka Gopu.





Women employees presenting a group song during the valedictory function of International Women's Day celebration on March 13, 2018 at ITI Palakkad Plant

## ITI Limited holds Extra Ordinary General Meeting



The Extra Ordinary General Meeting of the members of ITI Limited was held on Thursday, 5<sup>th</sup> April 2018 at Tamil Sangam, Bangalore. The meeting was attended by 88 members. Shri S. Gopu, Chairman and Managing Director, ITI Limited presided the meeting in the presence of Shri K Alagesan, Director (Production and

Marketing), Shri Chittaranjan Pradhan, Director (Finance), Shri R M Agarwal, DDG (SU), DoT, authorized representative of President of India, Smt S Shanmuga Priya, Company Secretary, Smt L Gayathri, Under Secretary (Expenditure-I & Investments), Government of Karnataka, authorized representative of Governor of Karnataka. In his address to the members and gathering, Shri S. Gopu, CMD said "that the company being a listed company needs to comply with SEBI's minimum 25% public shareholding requirement under Securities Contracts (Regulation) Rules 1957 and the company proposes to increase public shareholding through fresh issue of equity shares as prescribed by SEBI. The Cabinet Committee on Economic Affairs has approved M/s ITI Limited to bring a Further Public Offer (FPO) for fresh equity shares to achieve 25% minimum public shareholding requirement of Securities and Exchange Board of India (SEBI), raise and improve its working capital for new projects and to reduce its debt obligations." He also presented an overview of the company, highlighted business activities for the current financial year and the strategic new initiatives taken and future prospects of the company. Shri D Venkateswarlu, Company Secretary in practice, Bangalore was appointed as the scrutinizer to scrutinize the voting process. Shri Gopu thanked the Board of Directors, Ministry of Communications, Department of Telecommunications and all other ministries of Government of India, business associates and members for their continuous support.



## ITI Limited Observes Public Sector Day

ITI Limited observed Public Sector Day across its Units/Plants on April 10, 2018. 'Public Sector Day' celebration is an initiative of Standing Conference of Public Enterprises (SCOPE) and is observed on April 10, every year. The focus of the 'Public Sector Day' is to recapture the glorious history, achievements and significant contributions made by the Public Sector Enterprises to the national economy. The day is celebrated with the mission to create awareness among the public about the notable achievements, performance and role played by the PSE's.



Public Sector Week was observed from April 10 to 16, 2018 at ITI Naini Plant by displaying banners and posters in the plant premises. The valedictory function was organized on April 16, 2018 at Training Centre Auditorium, ITI Limited, Naini Plant. Speaking on the occasion, Shri D K Sharma, AGM (P&Q), Acting Unit Head emphasized the importance of Public Sector in the development of the country and its contributions to the national economy.

Public Sector Week was observed from April 10 - 16, 2018 at Raebareli Plant. Essay writing and quiz competitions were organized for the employees on the theme 'Achievement of Public Sector initiatives towards Government viz. Digitalization of India, Start up India and Skill India'. Shri S P Gupta, AGM-RB, Unit Head expressed his views on the role and contributions made by PSU's to the socio economic development of the country and felicitated the winners of essay and quiz competitions.

## ITI Palakkad Plant Signs a 'Teaming Agreement' with M/s i4 Technologies



ITI Palakkad Plant has teamed up with M/s i4 Technologies for establishing fifth generation electronic industry ecosystem in India, which will have manufacturing clusters of multifarious applications on a multifaceted level.

Shri J Premchand, GM-PKD, Unit Head has signed and exchanged a 'Teaming Agreement' with Shri Umer Salim, CEO of i4 Technologies, Dubai on March 2, 2018. The proposed business model comprises of components namely training, skill development, R&D, pilot production for the Original Equipment Manufacturer (OEM) from government as well as private sector.

This will attract foreign investment, enable to achieve technical know-how and generate employment opportunities. And this indigenous technology will enable India to become a hi-tech industry and have 'Intellectual Property Rights' on the global front.

## Shri Bharat Panchal, Senior Vice President & Head, NPCI Visits ITI Palakkad Plant



Shri Bharat Panchal, Senior Vice President and Head - Risk Management, National Payment Card Corporation of India (NPCI) visited ITI Palakkad Plant on March 9, 2018. During his visit he inspected the infrastructure of Smart Banking Card Project of the plant. He had discussions with Shri J Premchand, GM-PKD, Unit Head, Smt E K Jayasree, AGM (P) and senior officers regarding the efficiency and effectiveness of its operations.

## ITI Palakkad Plant Organizes Training Programme on Information Security Management System

A one-day training programme on Information Security Management System was organized at HRD Hall, ITI Limited, Palakkad Plant on March 6, 2018. Shri P R Karunasagar, Assistant Manager (CC) of ITI Palakkad Plant imparted training on Information Security Management System covering a set of policies, procedures for systematically managing the sensitive data, protection of information, and risks of loss, misuse, disclosure or damage of information with respect to the Smart Banking Card Project to 44 employees.



## Information Security Audit at ITI Palakkad Plant

A two-day information security audit was organized at ITI Palakkad Plant from March 19 to 20, 2018 for the Smart Banking Card project. Also a training program on logical security for the team members of SBC project was conducted. Information Security Consultants from M/s VISTA InfoSec, Shri Aniruddh Sapre and Shri Ashuthosh Mastud conducted the audit and training program. The information security audit covered audit of physical security of data and logical security of databases. The training on logical security covered topics of software safeguards for organization's systems, user identification and password, authentication, access rights and authority levels.

## ITI Limited Celebrates 127<sup>th</sup> Birth Anniversary of Dr B R Ambedkar

127<sup>th</sup> birth anniversary of Dr B R Ambedkar was celebrated at ITI Limited across its Plants/Units on April 14, 2018. At Mankapur Plant, Chief Guests Shri Milind Raj, Deputy Commissioner (Commercial Tax/GST), Bahraich and Shri V K Prasad, Sub-Divisional Magistrate, Mankapur, Shri Prashant Kumar, DGM-IMM lighted the lamp and garlanded the portrait of Dr. B.R. Ambedkar in the presence of Dr. U K Bisen, Dy. CMO, Shri Alok Kumar, DM-HR, representatives of ITI Karmchari Sangh, Officers' Association, SC/ST Association, employees with family members and school children.



Shri Milind Raj paid tributes to the 'Father of Indian Constitution' and



delivered a keynote address on the life and philosophy of Dr B R Ambedkar. Shri V K Prasad, Sub-Divisional Magistrate, Mankapur addressing the gathering said “Dr Ambedkar, the principal architect of Indian constitution has played a pivotal role in reforming the Indian society and supporting the rights of women and labour”. Shri Milind Raj felicitated the winners of drawing, painting, cultural programme, slow cycle race and musical chair competitions.



At ITI Naini Plant, during the celebrations of 127<sup>th</sup> birth anniversary of Dr B R Ambedkar, Shri D K Sharma, AGM (P&Q), Acting Unit Head and Chief Guest, Shri Ram Prasad, Ex President of SC/ST Employees' Welfare Association lighted the lamp and garlanded the portrait of Dr B R Ambedkar in the presence of senior officers, employees, representatives of SC/ST employees welfare association, representatives of Mazdoor Sangh & representatives of officers association. Shri Ram Prasad paid tributes to the 'Father of Indian Constitution' and said “Dr Ambedkar was a jurist, economist,

politician, social reformer and he played an important role in the development of the country specially the labour class.”

### Training Programme on Next Generation Network at ITI Bangalore Plant

A one-day training programme on Next Generation Network in association with M/s UTStarcom was organized at ITI Bangalore Plant. Shri K Alagesan, Director (Production) inaugurated the training programme in the presence of Shri Y Muralidhar, AGM-BG & R&D, Unit Head, Smt Silvi Jaganath, AGM (NGN, GSM & IT), Shri Sandeep Anand, GM, UTStarcom, senior officers and employees.



Speaking on the occasion, Shri Alagesan urged the employees to execute the NGN orders within the set delivery schedules. Resource persons from M/s UTStarcom imparted training on various products and web based solutions of UTStarcom and also held hands-on training sessions to the employees. The training programme was attended by employees of Inward Goods, Packing, Shipping, Assembly, Testing, Quality Assurance and Planning departments of Bangalore Plant.



## प्रशासनिक शब्दावली / Administrative Terms

पूर्ण अधिकार, पूर्ण प्राधिकार	Absolute authority	सूखा संभावित क्षेत्र, सूखाप्रवण क्षेत्र	Drought prone area
पूर्ण विवेक	Absolute discretion	व्यवहार्य, संभव	Feasible
निरपेक्ष मूल्य	Absolute value	निर्धारण	Fitment
वहनीय, किमय्यती, सस्ता	Affordable	रवाना करना	Flag off
कम कीमत	Affordable price	बार-बार राय बदलना	Flip-flop
मूल्यांकन, निर्धारण	Assessment	संक्षिप्त दौरा	Flying visit
मितव्यययिता, उपाय, मितोपभोग उपाय	Austerity	विधिवत् रूप से	Formally
प्रामाणिक ठहराना	Authenticate	पूर्ण विकसित, संपूर्ण	Full-fledged
जीवनवृत्त, परिचय	Bio-data	निचले स्तर, जमीनी स्तर	Grass-roots level
वास्तविक निवासी	Bonafide resident	आधार भूत योजना	Grass roots plan
बाधा, गत्यवरोध, बाधा डालना/पहुँचाना	Bottleneck	हरित आंदोलन	Green movement
संक्षिप्त परिचय, संक्षिप्त वृत्त	Brief resume	हरित क्रांति	Green revolution
सरामा बाजार	Bullion market	अस्पष्ट	Grey area
असैनिक नागरिक	Civilian	सकल घरेलू उत्पाद	Gross domestic product
अंतिम तारीख, निर्णायक तारीख	Cut-off date	शिकायत निवारण	Grievance redressal
भेद होना, भेद करना, अंतर करना	Differentiate	घोर असमानता	Glaring disparity
अस्वीकृत करना, नामंजूर करना	Disallow	यथार्थ कथन	Genuine statement
दूरस्थ शिक्षा	Distant education		

## WRITE TO DOORVANI



The magazine invites contributions from readers and employees to add value to the publication. The editor reserves the right to edit/select/reject the article. Please send your write-ups/articles/information/suggestions to [doorvani\\_crp@itilttd.co.in](mailto:doorvani_crp@itilttd.co.in).

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